



A CASE STUDY **Arlington**

With over 100 years of experience, Arlington provides customers with a super distributor experience – the best source for imaging supplies, brand name equipment, growth services and nationwide distribution.

“As our trusted advisor of 6 years, Verity IT has seen all shapes and sizes of SD-WAN technology. Not only does Verity IT have their finger on the pulse of hybrid networking, but they also understand our business, key applications, how we communicate and need to be connected, which is why we relied on them to run the evaluation and proof of concept for this project. Verity IT simplified SD-WAN for us and quickly paired it down to qualified providers, resulting in a 45 % cost saving.”

- A. Garcia
Network & Infrastructure Team Manager, Arlington

COMPANY Arlington

WEBSITE www.arli.com

LOCATION 1616 S. Lakeside Drive
Waukegan, IL 60085

SERVICES Combine the power of 3 BIG distributors to provide resellers with a super distributor experiences of unprecedented service, selection support and solutions to unleash full potential.



THE PROBLEM

Consistent network issues, shortage of support and sluggish application performance

- Increasingly frequent network brounouts
- Poor network uptime
- Call center agent downtime
- Incomplete file transfers
- Sluggish network file access performance
- Failed attempt to implement a competitive SD-WAN offering



Oracle software-defined wide area network (SD-WAN) enables reliable, high quality of experience business-to-business e-commerce and call center operations.



THE SOLUTION

Implement Reliable, High Quality Security and SD-WAN Services



DEPLOYED MULTI-SITE VPN AND IMPLEMENTED HYBRID WAN

Deployed multi-site virtual private networks and MPLS for high availability. Verity IT maintains security and control of management policies of the private network. Together, Arlington and Verity IT implemented a hybrid WAN for advanced branch office communications – this network reengineering began with Oracle's failsafe SD-WAN.

25%
MORE PRODUCTIVE

RESULTING in giving employees easy and secure access to the company's intranet remotely.



LEVERAGES PLATINUM QUALITY SUPPORT

Arlington also leverages Oracle SD-WAN's ability to support packet replication for "platinum-quality" support for loss and latency-sensitive SIP-based call center applications.



ADVANCED COMMUNICATION

RESULTING in enabling high multi-cloud quality of experience performance for domestic and overseas business applications like CRM or ERP and full highly granular visibility into network and application performance.



EXECUTED DIVERSE, LOW COST WAN SERVICES

The three firms depend on Oracle's SD-WAN to deliver reliable communications with businesses for exceptional customer experience in office products and supplies distribution.

45%
COST SAVINGS

RESULTING in all applications benefiting with privacy, data security and high availability.



IMPLEMENTED BEST-IN-CLASS FIREWALL SECURITY

Verity IT tested, patched and installed firmware and updates remotely in such a way to avoid any disruption to day to day business.

↑
USER EXPERIENCE

RESULTING in providing privacy, data security and high availability.